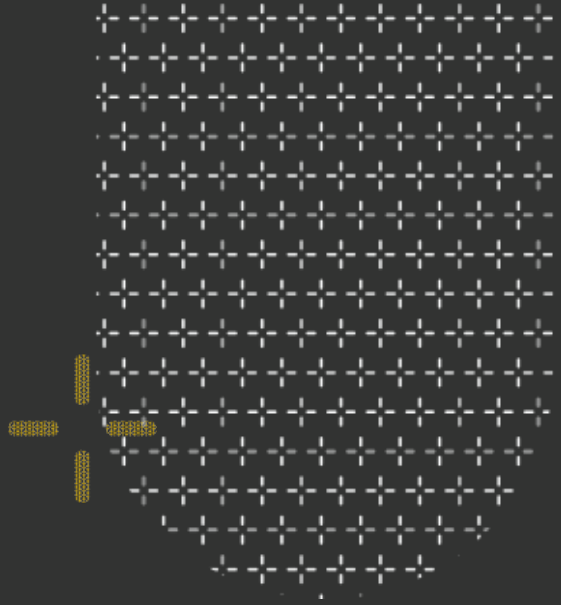


FURTHER<sup>SM</sup>

Further

Spend every day wisely





# Health Savings Account

# Your Health Savings Account (HSA)



Account **you own**  
that works with  
your HSA-qualified  
health plan



Allows you to  
set aside a portion  
of **pretax**  
**payroll**



You **pay no taxes**  
on the money you  
**put into the account**  
– or funds you take  
out to pay for qualified  
medical expenses



Any interest  
earned is  
**tax-free**



No “use it or  
lose it” stipulation;  
**unused funds**  
**rollover to the**  
**next year**



The account  
**stays with you,**  
even if you  
change jobs  
or retire





# The advantage of an HSA

With the **triple tax advantage**, an HSA allows you to see significant tax benefits



## Contribute

Your contributions are taken from your paycheck before they're taxed, so it reduces your taxable income



## Spend

You can make tax-free withdrawals for qualified medical expenses any time



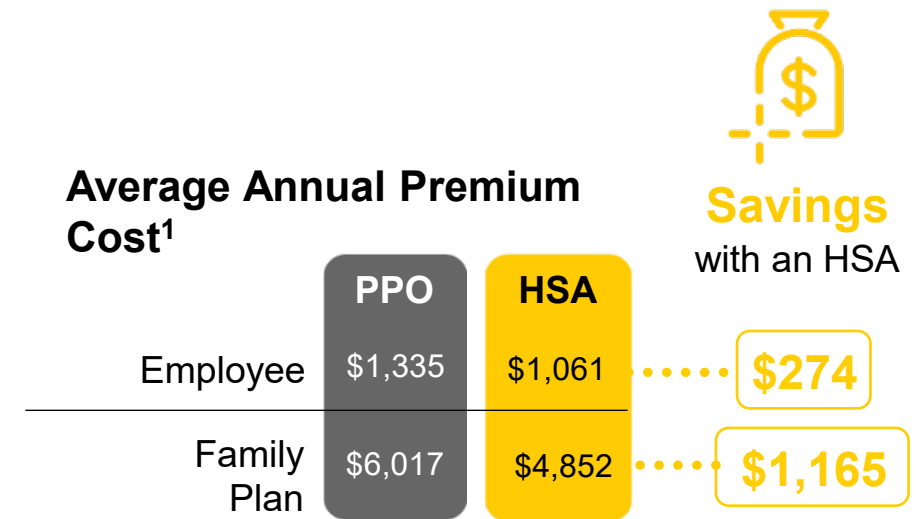
## Earn interest

Any interest, dividends or capital gains your account earns are tax-free

# The advantage of an HSA

More of your money stays with you – now and for the future

- ✓ **Lower premiums**  
You keep more dollars in your pocket each paycheck
- ✓ **You own the account**  
If you change jobs or retire, the HSA and funds go with you
- ✓ **Rollover remaining funds**  
Help you build savings for retirement or a large medical expense



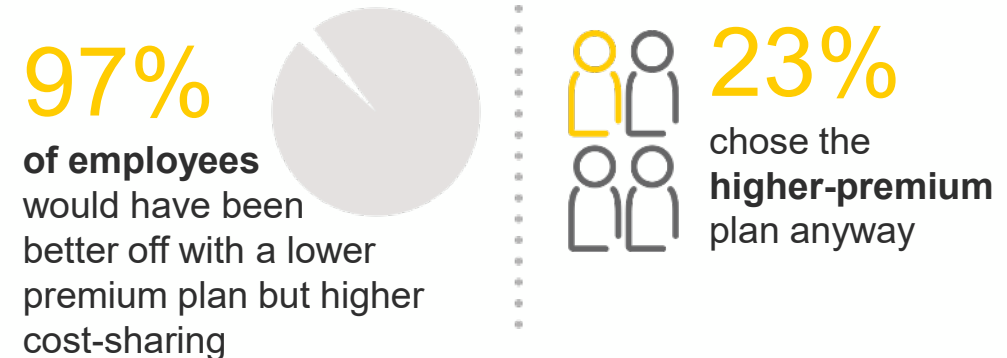
# The advantage of an HSA

Your health care is the right size - for you

- ✓ Most people in traditional health care plans **never spend their deductible** over the year
- ✓ The majority are **over-insuring themselves for health care and over-spending crucial dollars** that could be used on other things

## Choosing the wrong plan can be costly<sup>1</sup>

Example: 2,300 employee company



 **\$2,000+** Average cost per year of choosing the wrong plan



# How your HSA works

1

## Enroll

in your company's  
HSA-qualified  
health plan

2

## Ensure

that you:



**Are not claimed as a dependent** on someone else's tax return



**Have no other health plan coverage** (including spouse's medical FSA<sup>1</sup>)



**Are not enrolled in Medicare**

3

## Set aside

portion of payroll  
pretax, not more than:

### 2021:

\$3,600 for single  
\$7,200 for family

### 2022:

\$3,650 for single  
\$7,300 for family

4

## Use

a convenient  
Further debit card to  
pay providers

5

## Submit bills

for reimbursement of  
out-of-pocket expenses



# You can use your HSA to pay for:

- ✓ **NEW!** Over-the-counter supplies, medications, and some feminine hygiene products
- ✓ Medical expenses *not* covered by your health plan, including:
  - Out-of-pocket expenses
  - Co-pays
  - Co-insurance
  - Prescription drugs
  - Dental care expenses
  - Vision care expenses
- ✓ Health insurance premiums
  - COBRA during a job transition or post-employment
  - Medicare upon reaching the age of 65
  - Some long-term care insurance premiums



It's important to **save all your receipts** to validate expenses, as required by the IRS.



## These you can't pay for:

- ✗ Expenses that aren't related to medical treatment or care as defined by the IRS
- ✗ Personal use items
  - Toothpaste
  - Lotions
  - Makeup
  - Soaps
  - Shaving supplies
- ✗ Health insurance premiums



# Meet Molly

Single professional,  
no children

Annual salary: \$48,000  
HSA contribution: \$3,000  
Taxable income: \$45,000

	Without an HSA	With an HSA
Estimated taxes <sup>1</sup>	\$14,400	\$13,500
Health care expense	\$600	\$600
HSA account	\$0	\$3,000
HSA balance to rollover	\$0	\$2,400

**\$900 Tax Savings**

At year's end, Molly has not only saved \$900 in taxes, but has used those savings to cover all her health care expenses AND established an HSA account that is available for future expenses.



<sup>1</sup>Assumes Molly is subject to a 30% income tax rate. Actual tax savings will depend on your HSA contributions, applicable state tax rates and your personal tax situation. Please consult your tax adviser for details.

*Molly's story is a hypothetical example for purposes of illustration only.*



# Meet the Garcias

Maria and her teenage son, Antonio

Annual salary: \$68,000  
HSA contribution: \$5,000  
Taxable income: \$63,000

	Without an HSA	With an HSA
Estimated taxes <sup>1</sup>	\$20,400	\$18,900
Health care expense	\$2,500	\$2,500
HSA account	\$0	\$5,000
HSA balance rollover	\$0	\$2,500

\$1,500  
Tax Savings

At year's end, Maria has not only saved \$1,500 in taxes, but has used those savings to cover approximately half of her health care expenses. She has also established an HSA account that is available for future expenses.



<sup>1</sup>Assumes the Garcias are subject to a 30% income tax rate. Actual tax savings will depend on your HSA contributions, applicable state tax rates and your personal tax situation. Please consult your tax adviser for details.

The Garcia's story is a hypothetical example for purposes of illustration only.



# Meet the Robinsons

Two-parent family with two school-age children

Combined annual salary: \$94,200

HSA pretax contribution (2021 limit): \$7,200

Net taxable income: \$87,000

	Without an HSA	With an HSA
Estimated taxes <sup>1</sup>	\$28,260	\$26,100
Health care expense	\$1,800	\$1,800
HSA account	\$0	\$7,200
HSA balance rollover	\$0	\$5,400

**\$2,160 Tax Savings**

At year's end, the Robinsons have not only saved \$2,160 in taxes, but they have used those savings to cover all their health care expenses AND established an HSA account that is available for future expenses.



<sup>1</sup>Assumes the Robinsons are subject to a 30% income tax rate. Actual tax savings will depend on your HSA contributions, applicable state tax rates and your personal tax situation. Please consult your tax adviser for details.

*The Robinson's story is a hypothetical example for purposes of illustration only.*

# Meet the Schwartz Family

Empty nesters – Bill and Emily, retiring in five years

Combined annual salary: \$125,000

HSA pretax contribution  
(2021 limit)\*: \$8,200

Net taxable income: \$116,800

\*includes \$1,000 extra contribution

	Without an HSA	With an HSA
Estimated taxes <sup>1</sup>	\$37,500	\$35,040
Health care expense	\$1,400	\$1,400
HSA account	\$0	\$8,200
HSA balance rollover	\$0	\$6,800

**\$2,460 Tax Savings**

At year's end, the Schwartzs have not only saved \$2,460 in taxes, but they have used those savings to cover all of their health care expenses AND continued to contribute to an HSA account that is available for future expenses.

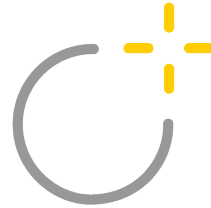


<sup>1</sup> Assumes the Schwartzs are subject to a 30% income tax rate. Actual tax savings will depend on your HSA contributions, applicable state tax rates and your personal tax situation. Please consult your tax adviser for details. <sup>2</sup> Balances over \$1,000 are eligible to invest in more than 30 mutual fund options through Charles Schwab.

*The Schwartz's story is a hypothetical example for purposes of illustration only.*

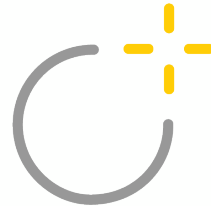
# Combine HSA

Pairing an HSA with an FSA and/or VEBA increases the spending and savings power for members



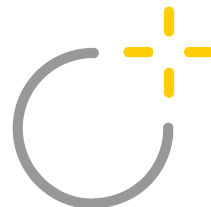
## Pairing with an FSA

If paired with an FSA, the FSA will be limited to permitted benefits such as vision and dental care benefits until the health plan deductible is met.



## Pairing with a VEBA

If paired with a VEBA, the VEBA will be limited to permitted benefits such as vision and dental care benefits until the health plan deductible is met.



## Pairing with an FSA and VEBA

Combining the benefits of the HSA, FSA, and VEBA allows members to maximize tax-advantaged medical spending and savings.



# HSA strategy:



## Shop for care



- Use the preventive care portion of your plan
- Use MinuteClinic® or retail clinics
- Go online for doctor visits
- Choose generic drugs
- Inform your doctor/provider that you are enrolled in a CDHP (consumer-directed health plan)
- Shop for medical value – compare charges
- Evaluate different pharmacies and look up manufacturer discounts on prescriptions
- Access the Amazon® FSA/HSA store to shop by category, price, and best sellers
- Use your health plan tools and resources



# HSA strategy:

## Delay reimbursements and save receipts

- Opt out of the crossover feature
- Any expense you incur after you've established your HSA and pay out-of-pocket expenses creates an opportunity for a tax-free withdrawal
- Your ability to submit claims never expires as long as you have a balance in your HSA
- You retain a higher HSA balance to earn interest or invest, increasing the potential for growth
- You can stop and continue this strategy as you see fit, or as major life events occur – such as an interruption or reduction to income
- At age 65, you can make distributions from your HSA for non-eligible expenses without a penalty; just pay your income taxes





## 5 ways an HSA can help you save for your future

1

### **Money is not taxed**

Money goes into your HSA without paying state\* or federal taxes. That reduces your taxable income and saves you money on your medical expenses.

2

### **No “use it or lose it” rule**

Money in your HSA belongs to you, even if you change jobs, health plans, or retire

3

### **Invest and grow your money**

Your money can earn interest, tax-free, from day one. When your Base Balance reaches \$1,000, you can open a basic investment account with access to invest in over 30 mutual funds

4

### **More flexibility and choice**

You can use your HSA dollars for certain health care expenses that aren't covered by your health plan, allowing you to purchase these services tax-free

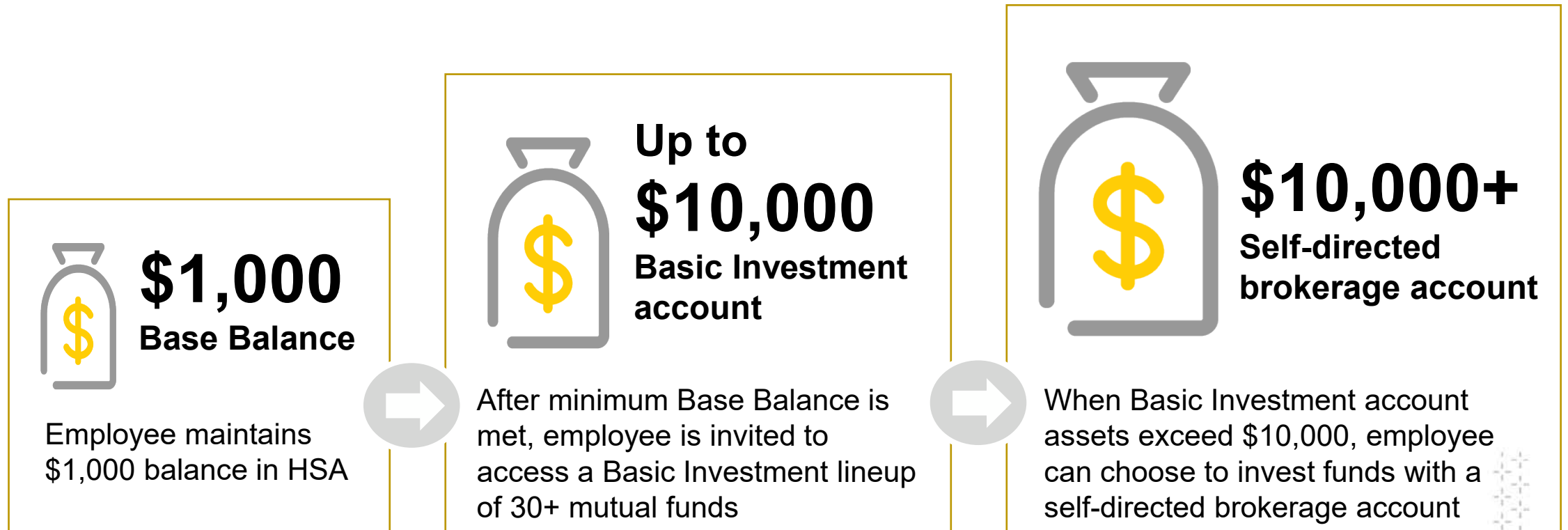
5

### **Even out medical expense highs and lows**

Since you manage your funds, you can choose to save HSA money when you're healthy so it's ready when you need it



# Investment options



# More than 30 mutual funds offered

**FURTHER**  
Formerly SelectAccount

Further HSA Investment Options

Data Last Updated: 03/31/2018

Fund Name	Ticker Symbol	Morningstar Category	Resource Links	YTD Return	1 YR Return	3 YR Return	5 YR Return	10 YR Return	Since Inception Return	Gross Expense Ratio*	More Information
American Funds Growth Fund of Amer F1	GFAFX	Large Growth	<a href="#">Resource Links</a>	2.93	20.02	12.73	14.80	9.52	7.98	0.70	<a href="#">+</a>
American Funds Income Fund of Amer F1	IFAFX	Allocation-70% to 85% Equity	<a href="#">Resource Links</a>	-1.98	7.14	6.16	7.71	6.84	7.21	0.65	<a href="#">+</a>
BlackRock Equity Dividend Inv A	MDDVX	Large Value	<a href="#">Resource Links</a>	-2.69	9.93	9.80	10.38	7.66	10.02	0.98	<a href="#">+</a>
Calamos Growth & Income A	CVTRX	Allocation-70% to 85% Equity	<a href="#">Resource Links</a>	0.63	11.87	8.25	9.01	7.23	10.98	1.12	<a href="#">+</a>
Cohen & Steers Real Estate Securities A	CSEIX	Real Estate	<a href="#">Resource Links</a>	-6.56	-0.89	3.32	8.18	8.02	9.12	1.19	<a href="#">+</a>
Delaware Small Cap Core A	DCCAX	Small Blend	<a href="#">Resource Links</a>	-1.06	11.12	8.48	12.54	11.05	10.78	1.18	<a href="#">+</a>
Federated Kaufmann Small Cap A	FKASX	Small Growth	<a href="#">Resource Links</a>	7.65	34.50	14.60	17.22	11.89	14.45	1.58	<a href="#">+</a>
Fidelity Advisor International Discv A	FAIDX	Foreign Large Growth	<a href="#">Resource Links</a>	-1.45	19.25	6.22	7.17	3.25	6.06	1.29	<a href="#">+</a>
First Eagle Overseas A	SOOVX	Foreign Large Blend	<a href="#">Resource Links</a>	-1.01	6.12	5.03	5.37	5.32	10.52	1.15	<a href="#">+</a>
Goldman Sachs Balanced Strategy A	GIPAX	Tactical Allocation	<a href="#">Resource Links</a>	-0.80	6.82	4.16	4.27	3.90	4.53	1.44	<a href="#">+</a>
Goldman Sachs Growth & Inc Strat A	GOIAX	Tactical Allocation	<a href="#">Resource Links</a>	-0.51	10.49	5.96	6.13	4.39	5.00	1.42	<a href="#">+</a>
Goldman Sachs Growth Strategy A	GSASX	World Allocation	<a href="#">Resource Links</a>	-0.44	13.77	7.58	8.01	4.69	5.01	1.44	<a href="#">+</a>
Hotchkis & Wiley Large Cap Value A	HWLAX	Large Value	<a href="#">Resource Links</a>	-3.23	10.07	8.10	11.94	7.97	7.87	1.24	<a href="#">+</a>
Neuberger Berman Genesis Inv	NBGNX	Small Growth	<a href="#">Resource Links</a>	0.66	13.01	9.73	11.10	8.81	12.31	1.02	<a href="#">+</a>

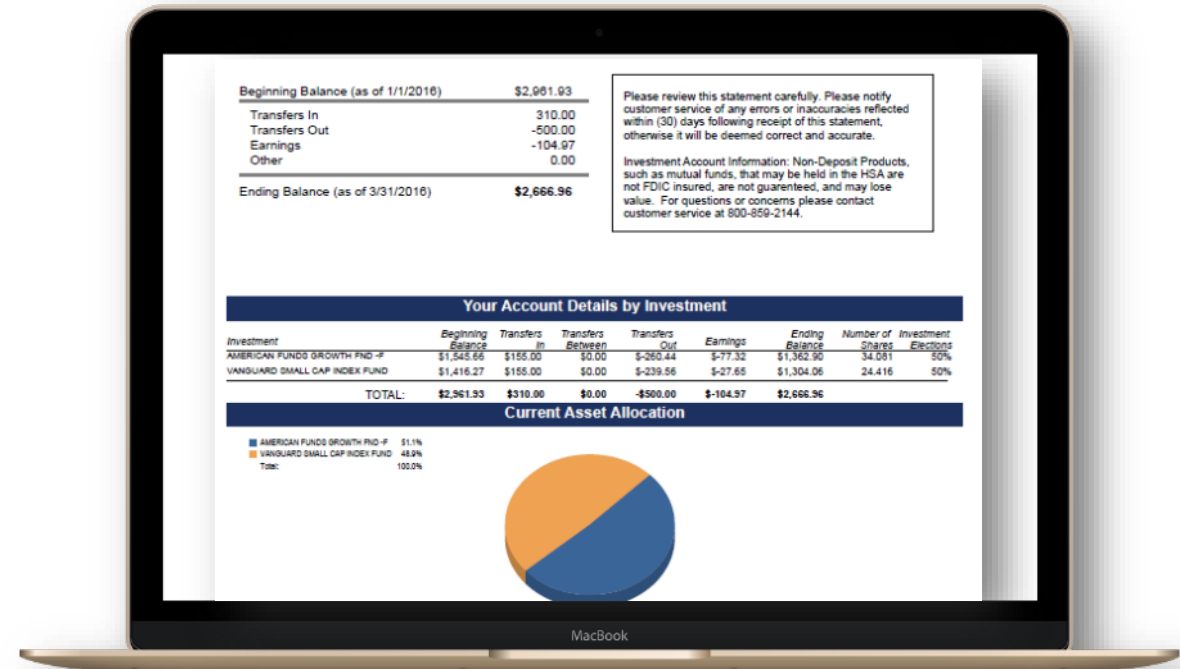
MacBook






## Quarterly investment statements

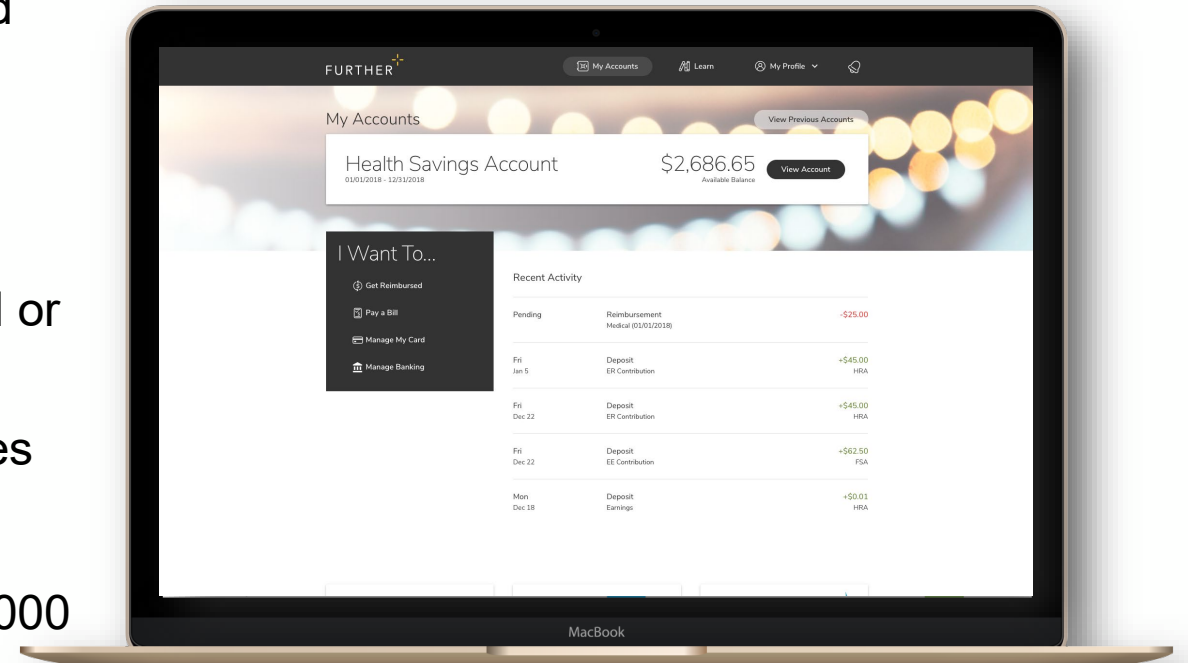
- Review activity
- Manage asset allocation
- View fund performance





## After you're enrolled

- 
- ✓ Receive your Spending Account I.D. and Visa® debit card by mail
  - ✓ Register on hellofurther.com
  - ✓ Download mobile app
  - ✓ Pay providers with your Visa® debit card or submit claims for reimbursement
  - ✓ View account activity and check balances
  - ✓ Download forms and upload receipts
  - ✓ View and manage investments over \$1,000
  - ✓ Request additional Visa® debit cards

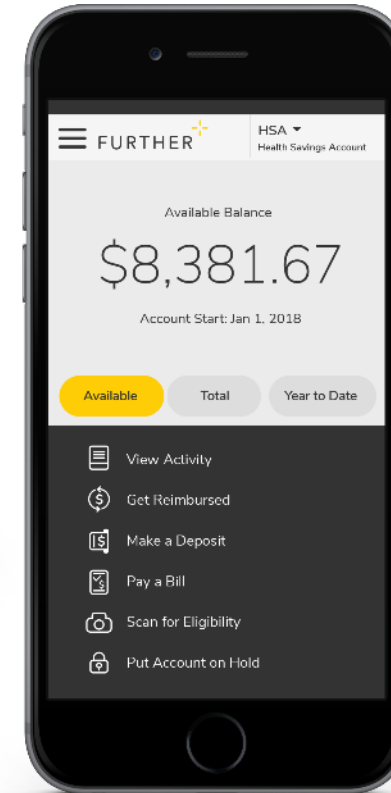
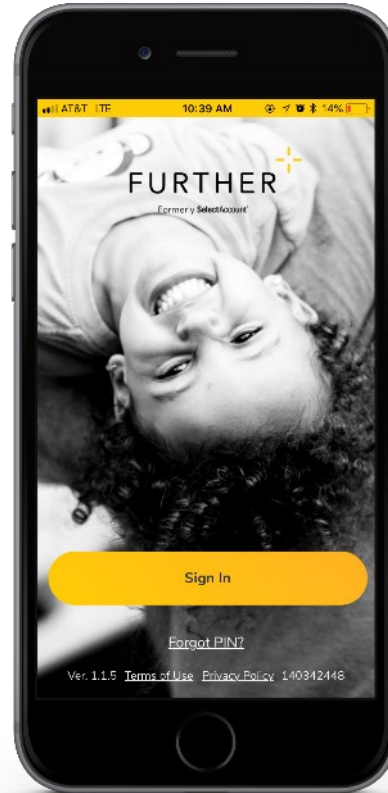




# Mobile App

Easy to use tool that **features:**

- Fingerprint and facial ID unlock
- Snap and save document photos
- Barcode scanner to check eligibility
- Mobile access to all primary actions
- View activity
- Pay bills
- Make deposits
- Get reimbursed

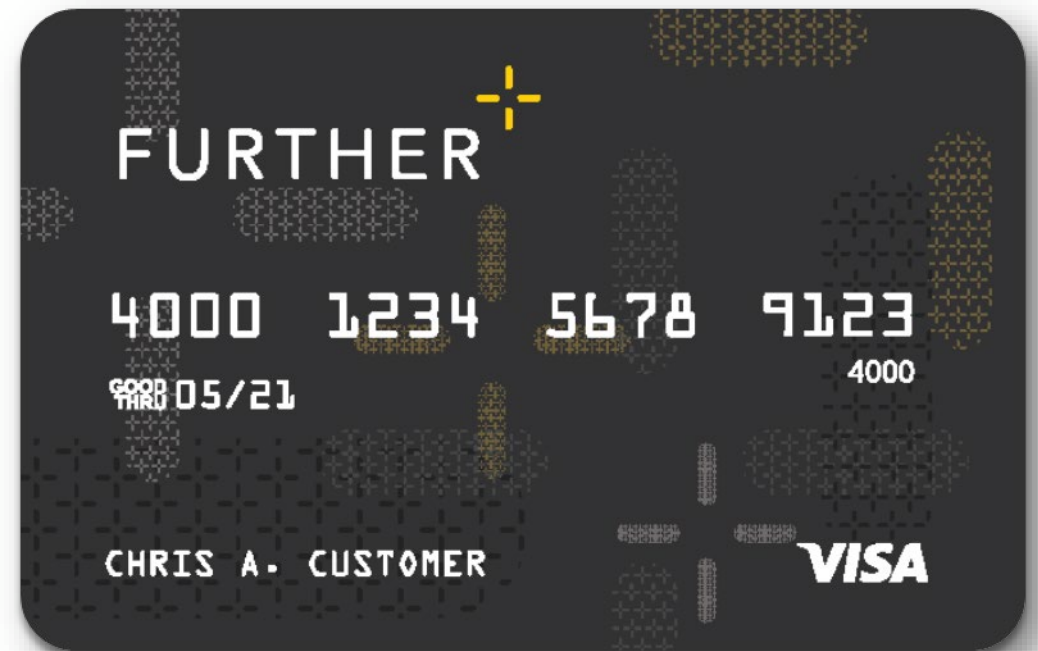


**Text options**  
for account  
activities



## Further debit card

- Can use for HSA, FSA, HRA and VEBA purchases
- A convenient way to pay for qualified purchases from your spending account(s)
- Can be added to your digital wallet<sup>1</sup>
- Can order additional cards for spouse or dependent free of cost
- Accepted anywhere VISA® is accepted



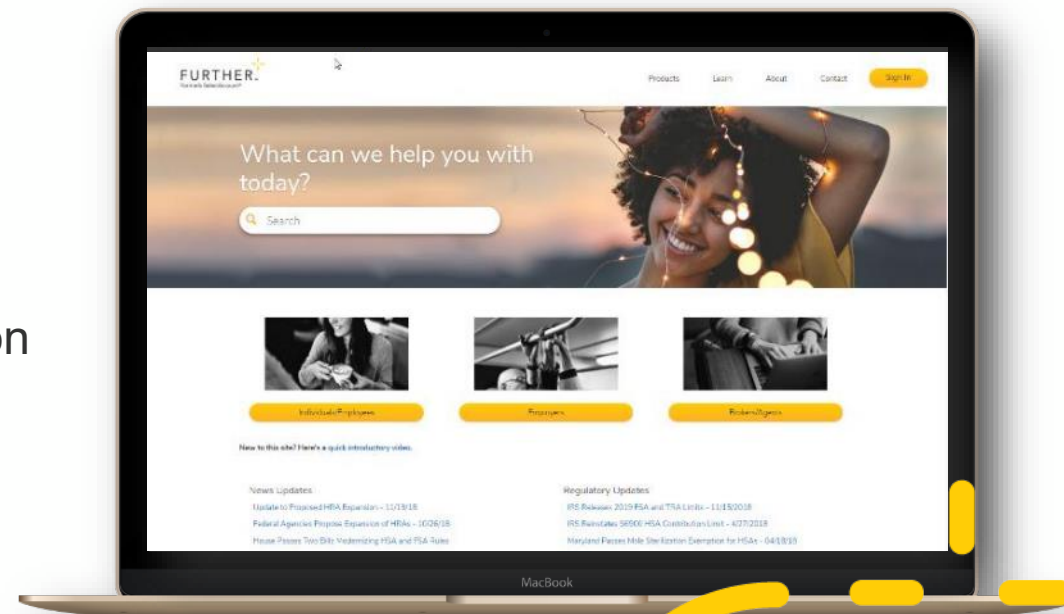
*The debit card will come in a plain envelope – do not throw it away.*



# Learning Center

The Learning Center offers a robust array of articles, tools, and **resources including**:

- Savings calculators, videos and popular forms
- Guidance to help compare products
- Employer walkthrough of open-enrollment communication
- Tips for submitting claims
- Help using and managing your account
- Tax implication information
- How to get reimbursed
- FAQs



Designed to help you understand and **maximize** your health savings accounts



# Let's get started

Our expert service team is ready to help.



800-859-2144  
M-F 7 AM - 8 pm CST



[hellofurther.com](https://hellofurther.com)

FURTHER<sup>SM</sup>

Thank you.